

MSA Budget - Fiscal Year 2011

INCOME	2010 BUDGET	2011 BUDGET
4-4010 Family Memberships	\$ 109,000.00	\$ 133,200.00
4-4020 Contributing Membership		\$ 15,000.00
4-4030 Dependent Insurance	\$ 19,000.00	\$ -
4-4050 Business Membership	\$ 36,000.00	\$ 42,000.00
4-4110 ME Snow Advertising	\$ 35,000.00	\$ 32,000.00
4-4120 ME Snow Classifieds	\$ 1,000.00	\$ 1,000.00
4-4130 MSA Web Site Ads	\$ 1,000.00	\$ 3,500.00
4-4150 ME Snow Subscriptions	\$ 28,000.00	\$ 39,600.00
4-4210 50/50 Raffle	\$ 800.00	\$ 800.00
4-4230 MSA Super Raffle	\$ 40,000.00	\$ 35,000.00
4-4310 MSA Merchandise	\$ 4,200.00	\$ 3,500.00
4-4320 MSA Trails (Parks & Lands)	\$ 7,800.00	\$ 7,800.00
4-4330 MSA ITS Trail Map	\$ 10,000.00	\$ 10,700.00
4-4340 Snowmobile Maine Guide	\$ 7,000.00	\$ 6,000.00
4-4410 Snowmobile Maine Show	\$ 62,000.00	\$ 56,000.00
4-4420 Director's Meeting	\$ 3,500.00	\$ 3,200.00
4-4440 Annual Meeting	\$ 4,000.00	\$ 4,000.00
4-4510 Tourism Contract Revenues	\$ 1,000.00	\$ 1,000.00
4-4520 Safety Revenues	\$ 9,500.00	\$ 8,500.00
4-4610 Miscellaneous Income	\$ 2,000.00	\$ 2,000.00
8-1000 Interest Income	\$ 100.00	\$ 100.00
TOTAL	\$ 380,900.00	\$ 404,900.00

EXPENSES	2010 BUDGET	2011 BUDGET
6-5110 Payroll - Office Help	\$ 5,000.00	\$ 5,700.00
6-5130 Payroll - Service Costs	1500.00	1500.00
6-5140 Payroll - FICA Charges	7000.00	7000.00
6-5150 Payroll - State Unemployment	450.00	450.00
6-5160 Payroll - Federal Unemployment	175.00	175.00
6-5200 Insurance	3500.00	3500.00
6-5210 Employee Benefits	32500.00	40000.00
6-5250 Rent	22200.00	22200.00
6-5300 Office Supplies	2000.00	2500.00
6-5400 Telephone	2800.00	3000.00
6-5450 Internet Access	3500.00	4200.00
6-5500 Printing & Copying	3000.00	3000.00
6-5550 Postage	5000.00	6500.00
6-5600 Equipment Rental	4700.00	4700.00
6-5620 Office Equipment Expense	6000.00	10000.00
6-5700 Pot of Gold	200.00	200.00
6-5720 Rubbish Removal	300.00	240.00
6-5740 Electricity	750.00	750.00
6-5840 Member & Dependent Insurance	12000.00	0.00
6-5880 Bank Service Charges	500.00	750.00
6-6100 MSA Decals	2000.00	2000.00
6-6150 MSA Merchandise	3500.00	3000.00
6-7150 ME Snow Printing	36000.00	41000.00
6-7200 ME Snow Postage	34000.00	35000.00
6-7250 ME Snow Commissions	14500.00	14500.00
6-7350 ME Snow Production	600.00	600.00
6-7500 Payroll - Executive Director	37000.00	38100.00
6-7520 Payroll - Managing Editor	38000.00	39200.00
6-7600 Executive Director Mileage & Expe	3500.00	3500.00

6-8200 President Expenses	2000.00	2000.00
6-8250 Executive VP Expenses	2000.00	2000.00
6-8300 Treasurer Expenses	1000.00	1000.00
6-8350 Secretary Expenses	750.00	750.00
6-8400 Central Region Expenses	1000.00	1000.00
6-8500 Eastern Region Expenses	1000.00	1000.00
6-8600 Northern Region Expenses	1000.00	1000.00
6-8700 Western Region Expenses	1000.00	1000.00
8-8800 Coastal Region Expenses	1000.00	1000.00
6-9250 Hospitality Committee	700.00	200.00
6-9300 Membership Committee	500.00	500.00
6-9350 Fundraising Committee	500.00	500.00
6-9550 Safety Promotional	1500.00	1500.00
6-9650 Tourism Program	1500.00	1500.00
6-9700 Trails Committee (Parks&Lands)	7800.00	7800.00
7-1100 Public Relations	5000.00	5000.00
7-1150 MSA ITS Trail Maps	10000.00	11200.00
7-1250 Directors Meetings	5000.00	4000.00
7-1400 Annual Meeting	5200.00	5200.00
7-1500 Trophies/Plaques	1000.00	1000.00
7-3100 Miscellaneous MSA	1000.00	1000.00
7-3300 Dues/Publications/Fees	1500.00	1500.00
7-3600 Snowmobile Maine Show	37000.00	37000.00
7-3700 Super Raffle Expenses	5000.00	16000.00
7-5100 Audit & Tax Preparation	4500.00	4500.00
7-5300 Sales Tax	210.00	210.00
8-1000 Interest Expense	500.00	400.00
TOTAL	\$ 381,335.00	\$ 403,025.00

NET REVENUES \$ (435.00) \$ 1,875.00